

## **Analyst / Associate Position in Investment Banking**

### **Detailed Job Description**

Daroth Capital LLC (“Daroth”) is seeking to fill an analyst and an associate position. The ideal candidate will have had some finance and accounting experience, preferably having worked as an entry-level professional in investment banking, accounting, or related fields, and who is interested in working in a small-team environment with a high degree of client contact.

**Responsibilities:** The ideal candidate will fulfill the role of an Analyst/Associate, including

- Providing support in the execution of M&A transactions, Corporate Finance assignments, and certain principal investment opportunities
- Providing support to firm’s principals in client acquisition and idea generation

**Minimum Required Skills: (Candidates with no exposure to the following need not apply)**

- Experience in Excel financial modeling, including detailed income statement forecasting and multiple scenario analysis, capital structure modeling, LBO and Merger modeling
- Basic understanding of corporate finance, including:
  - Valuation: Public and Private comparable company compilation, analysis and interpretation; Discounted Cash Flow, Return Analysis
  - Understanding different types of debt and equity securities

**Other:** No specific industry knowledge is required. The ideal candidate needs to be a self-starter and have the ability to work independently and with minimal supervision; must like working in an entrepreneurial environment

### **Why You Should Apply**

Daroth is an entrepreneurial Company with little or no hierarchy that will allow the ideal candidate to build on his existing expertise in a client-intimate setting with the opportunity for significant participation in the firm’s success. Specifically, we offer:

#### ***Opportunity for accelerated professional growth***

As an integral member of the Daroth team, the candidate will actively participate in all aspects of the business, starting with idea generation through to transaction execution and relationship management. The size of the Daroth team precludes any hierarchy or rigid role designation. The ideal candidate needs to be a well-rounded individual, capable of holding his own in client-driven as well as firm specific situations.

### ***Work and train directly with seasoned investment bankers***

The principals at Daroth have all had successful careers at nationally recognized investment banks prior to starting at Daroth. We enjoy a deep expertise in all areas of corporate finance and have advised clients in many industries (more transaction detail and professional biographies can be found at [www.daroth.com](http://www.daroth.com)). Working together with the Daroth team will provide the successful candidate with the opportunity to train and build on his/her investment banking expertise in a most client-intimate situation. There are no layers upon layers of associates, senior associates, VPs, directors, MDs and senior managing directors to contend with. You have immediate access to the transaction, senior deal team members and the client. As you deliver results, you will be taught more and encouraged to take on more responsibility.

### ***Participation in the building of an independent merchant banking franchise***

Daroth is pursuing a merchant banking model, centered on providing corporate finance and strategic advice to a wide array of entrepreneurially driven companies and, where possible, participating in our clients' economic success through an equity or equity-like investment. As a Daroth team member, the successful candidate would have the opportunity to help shape the development and growth of the Daroth business model. The firm is not wedded to any particular industry or geography and is opportunistic about its business pursuits. Any serious prospect suggested by any member of the team will be considered.

### ***Opportunity to participate in economic upside of the firm***

Daroth's business model is purely success driven. As the firm succeeds, so do its individual team members. While base compensation is provided, the real opportunity lies in the success of the company and everyone's contribution to such success. Daroth is committed to providing significant economic participation in the upside of the firm to all its team members, commensurate with their contribution to that growth.

### ***Better Lifestyle***

Daroth offers the opportunity to be an investment banker without the tedium and inefficiency of a big firm. Our small team approach enhances individuals' learning experiences as compared to working in multi-layered deal teams at large Investment Banks. Daroth provides a highly professional environment without the face time, the frustrations of working for inexperienced junior bankers, and certainly without the bureaucratic politicking. You will not feel like just another cog in a wheel at Daroth.

### **About Daroth Capital LLC**

Daroth Capital LLC, a New York-based firm, provides a full array of financial advisory services to companies, financial sponsors and institutional investors. The firm works with its clients to identify structure and execute diverse and innovative transactions. Since inception in 2002, Daroth has advised on over \$7.0 Billion in transaction values and raised approximately \$1 Billion for its clients. Daroth conducts all of its investment banking and securities transactions through East Wind Securities, LLC. For more information, please visit [www.daroth.com](http://www.daroth.com).